

**Max Weisbuch**  
Department of Psychology  
University of Denver  
Denver, CO  
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## POSITIONS HELD

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2010-Present      Assistant Professor, University of Denver, Psychology Department  
2009-2010        Assistant Research Professor, Tufts University, Psychology Department  
2006-2009        Postdoctoral Fellow, Tufts University, Psychology Department  
2004-2006        Assistant Professor, Mercer University, Psychology Department

## EDUCATION

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2004      Ph.D. University of California, Santa Barbara  
            Social Psychology Program  
1998      B.A. Tulane University (summa cum laude, Phi Beta Kappa)  
            Psychology Major

## FELLOWSHIPS, HONORS, & AWARDS

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2007-2010    National Institute of Mental Health, National Research Service Award  
                  Postdoctoral Fellowship  
2005-2006    Mercer University Research & Development Grant, Mercer University  
2000-2003    National Science Foundation Graduate Research Fellowship, UC Santa Barbara  
1998         Aaron B. Hartman Award for Excellence in Psychological Studies, Tulane  
                  University  
1995-1997    Dean's List, Tulane University

## PUBLICATIONS

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Mauss, I. B., Savino, N. S., Anderson, C. L., Weisbuch, M., Tamir, M., & Ludenslager M. L.  
(in press). The pursuit of happiness is lonely. *Emotion*.

- Slepian, M., Young, S. G., Rule, N. O., Weisbuch, M., & Ambady, N. (in press). Embodied impression formation: Social judgments and motor cues to approach and avoidance. *Social Cognition*.
- Weisbuch, M. & Pauker, K. B. (in press). The nonverbal transmission of intergroup bias: A model of bias contagion with implications for social policy. *Social Issues and Policy Review*.
- Shimizu, M., Seery, M. D., Weisbuch, M., Lupien, S. P., Arnold, K. B. (2011) Trait social anxiety predicts threat during a social interaction. *Personality and Social Psychology Bulletin*, 37, 94-106.
- Slepian, M. L., Weisbuch, M., Rule, N. O., & Ambady, N. (2011). Tough and tender: Embodied categorization of gender. *Psychological Science*, 22, 26-28.
- Weisbuch, M., & Ambady, N. (2011). Thin-slice vision. In R. B. Adams, N. Ambady, K. Nakayama, & S. Shimojo, *The science of social vision* (pp. 228-247). New York: Oxford University Press.
- Weisbuch, M., & Ambady, N. (2011). On perceiving facial expressions: The role of culture and context. In A. J. Calder, G. Rhodes, J. V. Haxby, & M. Johnson (Eds.), *Oxford handbook of face perception* (pp. 479-488). New York: Oxford University Press.
- Weisbuch, M., Ambady, N., Clarke, A. L., Achor, S., & Veenstra-VanderWeele, J. (2010). On being consistent: The role of verbal-nonverbal consistency in first impressions. *Basic and Applied Social Psychology*, 32, 261-268.
- Weisbuch, M., Slepian, M. L., Ambady, N., & Jimerson, D. C. (2010). Emotion contagion moderates the relationship between emotionally-negative families and eating behavior. *International Journal of Eating Disorders*.
- Weisbuch, M., Slepian, M. L., Clarke, A., Ambady, N., & Veenstra-Vander Weele, J. (2010). Behavioral stability across time and situations: Nonverbal versus verbal consistency. *Journal of Nonverbal Behavior*, 34, 43-56.
- Adams, R. B. Jr., Pauker, K., & Weisbuch, M. (2010). Looking the other way: The role of gaze direction in the cross-race memory effect. *Journal of Experimental Social Psychology*, 46, 478-481.
- Ambady, N. & Weisbuch, M. (2010). Nonverbal behavior. In D. T. Gilbert, S. T. Fiske, & G. Lindzey (Eds.), *Handbook of Social Psychology* (5<sup>th</sup> Ed., pp. 464-497). Hoboken, NJ: John Wiley and Sons.
- Seery, M. D., Weisbuch, M., Hetenyi, M., & Blascovich, J. (2010). Cardiovascular measures independently predict performance in a university course. *Psychophysiology*, 47, 535-539.

- Slepian, M. L., Weisbuch, M., Newman, L. S., Rutchick, A. M., & Ambady, N. (2010). Shedding light on insight: Priming bright ideas. *Journal of Experimental Social Psychology, 46*, 696-700.
- Weisbuch, M., Pauker, K., & Ambady, N. (2009). The subtle transmission of race bias via televised nonverbal behavior. *Science, 326*, 1711-1714.
- Weisbuch, M., & Ambady, N. (2009). Unspoken cultural influence: Exposure to and influence of nonverbal bias. *Journal of Personality and Social Psychology, 96*, 1104-1119.
- Pauker, K. B., Weisbuch, M., Ambady, N., Adams, R., Sommers, S., & Ivcevic, Z. (2009). Not so black and white: Memory for ambiguous group members. *Journal of Personality and Social Psychology, 96*, 795-810.
- Weisbuch, M., Ivcevic, Z., & Ambady, N. (2009). On being liked on the web and in the “real world”: Consistency in first impressions from personal webpages and spontaneous behavior. *Journal of Experimental Social Psychology, 45*, 573-576.
- Weisbuch, M. & Mackie, D. M. (2009). False Fame, Perceptual Clarity, or Persuasion? Flexible Fluency Attribution in Spokesperson Familiarity Effects. *Journal of Consumer Psychology, 19*, 62-72.
- Weisbuch, M., Sinclair, S. L., Skorinko, J., & Eccleston, C. P. (2009). Self-esteem depends on the beholder: Effects of a subtle social value cue. *Journal of Experimental Social Psychology, 45*, 143-148.
- Weisbuch, M., Seery, M. D., Ambady, N., & Blascovich, J. (2009). The face and the voice of threat: The nonverbal communication of visceral states during nonverbal communication. *Journal of Nonverbal Behavior, 33*, 141-148.
- Seery, M. D., Weisbuch, M., & Blascovich, J. (2009). Something to gain, something to lose: The cardiovascular consequences of outcome framing. *International Journal of Psychophysiology, 73*, 308-312.
- Weisbuch, M., & Ambady, N. (2008). Affective divergence: Automatic responses to others' emotions depend on group membership. *Journal of Personality and Social Psychology, 95*, 1063-1079.
- Vick, S. B., Seery, M. D., Blascovich, J., & Weisbuch, M. (2008). The effect of gender stereotype activation on challenge and threat motivational states. *Journal of Experimental Social Psychology, 44*, 624-630.
- Seery, M. D., West, T. V., Weisbuch, M., & Blascovich, J. (2008). The effects of reflection for defensive pessimists: Dissipation or harnessing of threat? *Personality and Individual Differences, 45*, 515-520.

- Weisbuch, M., & Ambady, N. (2008). Non-conscious routes to building culture: Nonverbal components of socialization. *Journal of Consciousness Studies*, 15, 159-183.
- Weisbuch, M., Unkelbach, C., & Fiedler, K. (2008). Remnants of the recent past: Influences of priming on first impressions. In N. Ambady & J. J. Skowronski, *First Impressions* (pp. 289-312). New York: Guilford Press.
- Weisbuch, M. (2007). Dual attitudes. In R. Baumeister & K. D. Vohs (Eds.), *The encyclopedia of social psychology*. Thousand Oaks, CA: Sage.
- Weisbuch-Remington, M., Mendes, W. B., Seery, M. D., & Blascovich, J. (2005). The non-conscious influence of religious symbols in motivated performance situations. *Personality and Social Psychology Bulletin*, 31, 1203-1216.
- Seery, M. D., Blascovich, J., Weisbuch, M., & Vick, S. B. (2004). The effects of self-esteem level and stability on cardiovascular reactions to performance feedback. *Journal of Personality and Social Psychology*, 87, 133-145.
- Blascovich, J., Seery, M. D., Mugridge, C. A., Norris, R. K., & Weisbuch, M. (2004). Predicting athletic performance from cardiovascular indexes of challenge and threat. *Journal of Experimental Social Psychology*, 40, 683-688.
- Weisbuch, M., Mackie, D. M., & Garcia-Marques, T. (2003). Prior source exposure and persuasion: Further evidence for misattributional processes. *Personality and Social Psychology Bulletin*, 29, 691-700.
- Bailenson, J. N., Beall, A. C., Blascovich, J., Raimundo, M., & Weisbuch, M., (2001). Intelligent Agents Who Wear Your Face: Users' Reactions to the Virtual Self. *Lecture Notes in Artificial Intelligence*, 2190, 86-99.
- Weisbuch, M., Beal, D., & O'Neal, E. C. (1999). How masculine ought I be? Masculinity discrepancies and aggression. *Sex Roles*, 40, 483-492.

MANUSCRIPTS UNDER REVIEW

- Slepian, M., Weisbuch, M., Adams, R. B., & Ambady, N. (invited revision). Gender moderates the relationship between emotion and perceived eye gaze. *Emotion*.
- Slepian, M., Weisbuch, M., Rule, N. O., & Ambady, N. (2011). Don't approach the wrong person: Motor feedback prompts self-protective mechanisms during social approach
- Weisbuch, M., Pauker, K., Ambady, N., & Adams, R. B. Jr. (2010). Race and gaze-cuing.
- Weisbuch, M., Slepian, M., Eccleston, C. P., & Ambady, N. (2010). Race and nonverbal dominance.

MANUSCRIPTS IN PREPARATION

Freeman, J., Weisbuch, M., & Ambady, N. (2010). Dynamic person perception and the brain-culture interface. *Invited submission, Journal of Consciousness Studies*.

Seery, M. D., Weisbuch, M., Vick, S. B., & Blascovich, J. (2010). In-group athletic outcomes affect subsequent responses during an unrelated individual performance. (Data collected and analyzed: Write-up in progress).

Todgham, M. A., Weisbuch, M., & Ambady, N. (2010). Social judgment and the behavioral sample: The contribution of expressive channel to personality inferences. (Data collected and analyzed: Write-up in progress).

Weisbuch, M., Adams, R. B. Jr., Slepian, M., & Ambady, N. (2010). Emotional imagery is influenced by facial expressions: Embodied drawing. (Data collected and analyzed).

INVITED TALKS and CONFERENCE PAPERS

Weisbuch, M.. (2011, January). *Bias Contagion*. Paper presented at the annual meeting of the Society for Personality and Social Psychology, Las Vegas, NV.

Weisbuch, M., & Ambady, N. (2010, January). *Affective divergence: Implications for intergroup interaction*. Paper presented at the annual meeting of the Society for Personality and Social Psychology, Las Vegas, NV.

Weisbuch, M., & Ambady, N. (2009, October). *Bias contagion*. Paper presented at the annual meeting of the Society for Experimental Social Psychology, Portland, ME.

Weisbuch, M., & Ambady, N. (2009, August). *Affective divergence: Facial and vocal expressions*. Paper presented at the biannual meeting of the International Society for Research on Emotion, Leuven, Belgium.

Weisbuch, M. (2009, January). *Nonverbal influence: Implications for body image and racism*. Invited talk at the University of California-Irvine.

Weisbuch, M. (2008, May). *Automatic empathy and implicit racism*. Invited talk at the University of New South Wales, Sydney, Australia.

Vick, S. B., Blascovich, J., Seery, M. D., & Weisbuch, M. (2004, May). *The effect of stereotype threat on challenge and threat motivational states*. Paper presented at the annual meeting of the American Psychology Society, Chicago, IL.

Weisbuch, M., Mendes, W. B., Seery, M. D., & Blascovich, J. (2002, June). *Subliminal cues and physiological responses: Religiously threatening cues influence coping*. Paper presented at the annual meeting of the American Psychological Society, New Orleans, LA.

TEACHING EXPERIENCE

Instructor, General Psychology Classes  
Introductory Psychology  
Research Methods in Psychology, with lab  
TA Training

Instructor, Social Psychology Classes  
The Self  
Stress & Coping, with lab  
Health Psychology

Teaching Assistant  
Introductory Psychology

Statistics  
Cognitive Behavioral Therapy  
Social Influence

#### COMMITTEES AND SERVICE

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2010-2011 Technology Committee, DU  
2010-2011 Search Committee: Developmental Psychology, DU  
2009 Graduate instructor: Data Analysis in SPSS, Tufts  
2005-2006 Admissions and Scholarship Committee, Mercer  
2004-2006 Chair of committee for research methods evaluation tool, Mercer  
2004 Interview committee for Presidential Scholarships, Mercer  
2002-2003 Chair of the social area colloquia series, UCSB  
2001 Psychology Department Prescreening Coordinator, UCSB  
1999-2004 Teaching Assistant Advisory Panel, UCSB

#### EDITORIAL REVIEWS

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Psychological Bulletin  
Psychological Science  
Journal of Experimental Psychology: General  
Journal of Personality and Social Psychology  
Personality and Social Psychology Bulletin  
Journal of Experimental Social Psychology  
Basic and Applied Social Psychology  
Cognition and Emotion  
Journal of Nonverbal Behavior  
American Journal of Political Science  
Sex Roles

#### TEACHING INTERESTS

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Consumer Psychology  
Organizational Behavior  
Introduction to Social Psychology  
Introduction to Psychology  
Social Perception  
Social Influence  
Nonverbal Communication  
The Self  
Control and Automaticity  
Stereotyping and Prejudice

#### REFERENCES

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Nalini Ambady	<a href="mailto:nalini.ambady@tufts.edu">nalini.ambady@tufts.edu</a>	(617) 627-4372
Jim Blascovich	<a href="mailto:blascovi@psych.uscb.edu">blascovi@psych.uscb.edu</a>	(805) 893-2858
Stacey Sinclair	<a href="mailto:ssinclr@princeton.edu">ssinclr@princeton.edu</a>	(609) 258-9557
Nancy Collins	<a href="mailto:collins@psych.ucsb.edu">collins@psych.ucsb.edu</a>	(805) 893-3948